

# WOULD YOUR PRACTICE BENEFIT FROM A CONSULTANT OR COACH?

## DIAGNOSIS CHECKLIST

### Operational Efficiency



- Do you see inefficient workflows leading to longer patient wait times or staff burnout?
- Have you noticed declining patient volume or reimbursements?
- Does your staff struggle with collecting patient payments?
- Are you unsure if you have the most up-to-date coding and billing information?

### Financial Performance



- Do you have increasing overhead costs and decreasing profit margins?
- Would you benefit from financial forecasting and budgeting assistance?
- Is there a need to optimize billing processes and revenue cycle management?

### Technology Integration



- Is your current infrastructure outdated or inadequate?
- Are there opportunities to leverage technology for better patient care or operational efficiency?
- Are you underutilizing the digital solutions that are available?

### Marketing and Patient Engagement



- Do you have difficulty attracting new patients?
- Is your office failing to collect and/or act quickly on patient feedback?
- Are there communication or service gaps that need to be addressed?
- What does your current marketing strategy look like?

If any you have checked any of these boxes, your practice may benefit from bringing in a third party. Hiring a consultant or practice management coach can provide valuable insights that can strengthen and improve your practice.